Case Study



Criteo increases its capacity to process 'big data'



Continued success for leading French global technology company Criteo, meant expanding its network. FusionServer proved to be a very efficient solution

Background

Founded in 2005, global technology company Criteo helps advertisers generate more sales through personalised performance advertising on a global scale. Its proprietary predictive algorithms are able to deliver an advertisement with the right product, to the right user, at the right time. And by measuring return on post-click sales, Criteo helps to make ROI transparent and easy to measure. It's a highly data-intensive business supported by a network of nearly seventeen thousand servers.

At the core of its operation, is the largest privately-owned Hadoop platform in Europe. This is an open-source software framework for storing so called 'big data' and running applications on clusters of commodity hardware. It provides massive storage for any kind of data, enormous processing power and the ability to handle virtually limitless concurrent tasks or jobs. For Criteo, it enables up to 85,000 jobs to be processed every day.

Challenges

As on-line retailing continues to grow in popularity, Criteo has seen a huge growth in demand for its solutions. The resulting increase in the data it handles meant that, by January 2015, it needed to look at building a new Hadoop cluster. Matthieu Blumberg, Engineering Director for Infrastructure Operations at Criteo explains:

"What we discovered with big data is that the more data you have, the more you want and the more you need. For us, it meant that our existing Hadoop cluster was becoming too small for our needs so we decided to build a new one. It also gave us the opportunity to challenge the whole infrastructure stack and look at alternative hardware vendors."

Solution

A Request For Proposal (RFP) for the additional servers was sent to six companies, including Huawei and the existing incumbent. Based on their responses a list of three potential solutions was selected. This was the point when Huawei started to stand out as a serious contender. Matthieu Blumberg continues:

"We were very impressed with Huawei's response to our RFP. It had clearly done its homework and demonstrated a deep understanding of what we were doing with Hadoop. Not only were all the answers given very relevant, alternative suggestions were made for the server's power supply, which clearly showed that its people fully understood how a Hadoop cluster runs."

Executive Summary

Company

Criteo

Industry

Digital Advertising

Challenges

Increase storage density and optimise performance

Solution

The HUAWEI FusionServer is a new generation 2U dual-socket rack-mounted server. It provides flexible resource expansion capabilities as well as high computing performance. It is an ideal choice for Internet, big data, cloud computing, and enterprise key applications.

Benefits

- Flexible configuration and expansion of local storage
- High performance allowing rapid respond to business growth
- Intelligent power control increases energy efficiency
- Efficient management and maintenance

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The solution offered by Huawei was based on its FusionServer, a new generation 2U dual-socket rack-mounted server. It provides flexible resource expansion capabilities as well as high computing performance and is an ideal choice for Internet, big data, cloud computing and key enterprise applications

As part of the evaluation process, Criteo purchased a batch of ten servers from each of the three vendors and built a small Hadoop cluster on each group, so that the performance could be compared. This bench-marking exercise assessed performance, Linux capability, power usage and driver support. Scoring highly across the range, Criteo selected Huawei. Matthieu Blumberg adds:

"FusionServer more than met all the criteria we had set. But what really impressed us about the company was its willingness to help and answer our questions. For example, we wanted to access the hard drive at a level other vendors were not prepared to allow. Within days it readily provided the tools we needed to do this."

Benefits

FusionServer compared well with its competitors. It offered the highest hard-drive density supporting sixteen per server, one more than its nearest rival. And at 20 per cent less, its power consumption also proved to be significantly better. Crucially for Criteo, it delivered everything it was looking for at the right price.

"After a few months experience we decided that Huawei's FusionServer should be made available as part of our worldwide catalogue alongside the hardware offered by our main supplier. So since the start of 2016 we have been

buying Huawei servers for our US, Europe and Asia-Pacific sites," says Matthieu Blumberg.

Looking to the future, Criteo sees Huawei as a potential major vendor for the many things needed to support a modern data centre and has already purchased additional networking equipment. Matthieu Blumberg concludes:

"Huawei provides the whole range of products needed to build a powerful data centre. You can buy the modular container, the servers and the network switches all from one single vendor. That's definitely a very compelling proposition."

About Huawei Enterprise Business Group

Huawei Enterprise Business Group ("Huawei Enterprise") is one of the three business groups of Huawei, a leading global Information and Communications Technology (ICT) solutions provider. Leveraging Huawei's strong R&D capabilities and comprehensive technical expertise, Huawei Enterprise provides a wide range of highly efficient customer-centric ICT solutions and services to global vertical industry and enterprise customers across government and public sector, finance, transportation, electric power, energy, commercial businesses, and ISPs. Huawei Enterprise's innovative and leading solutions cover network infrastructure, Unified Communications and Collaboration (UCC), cloud computing and data center, enterprise information security, and industry application solutions.

For more information, please visit: e.huawei.com/uk

About Criteo

Criteo delivers personalised performance marketing on an extensive scale. Measuring return on post-click sales, Criteo makes ROI transparent and easy to measure. As of 31st December, 2015, it has 2,000 employees in 28 offices across the Americas, EMEA and Asia-Pacific, serving over 11,000 advertisers worldwide and with direct relationships with 16,000 publishers.

For more information, please visit: criteo.com





